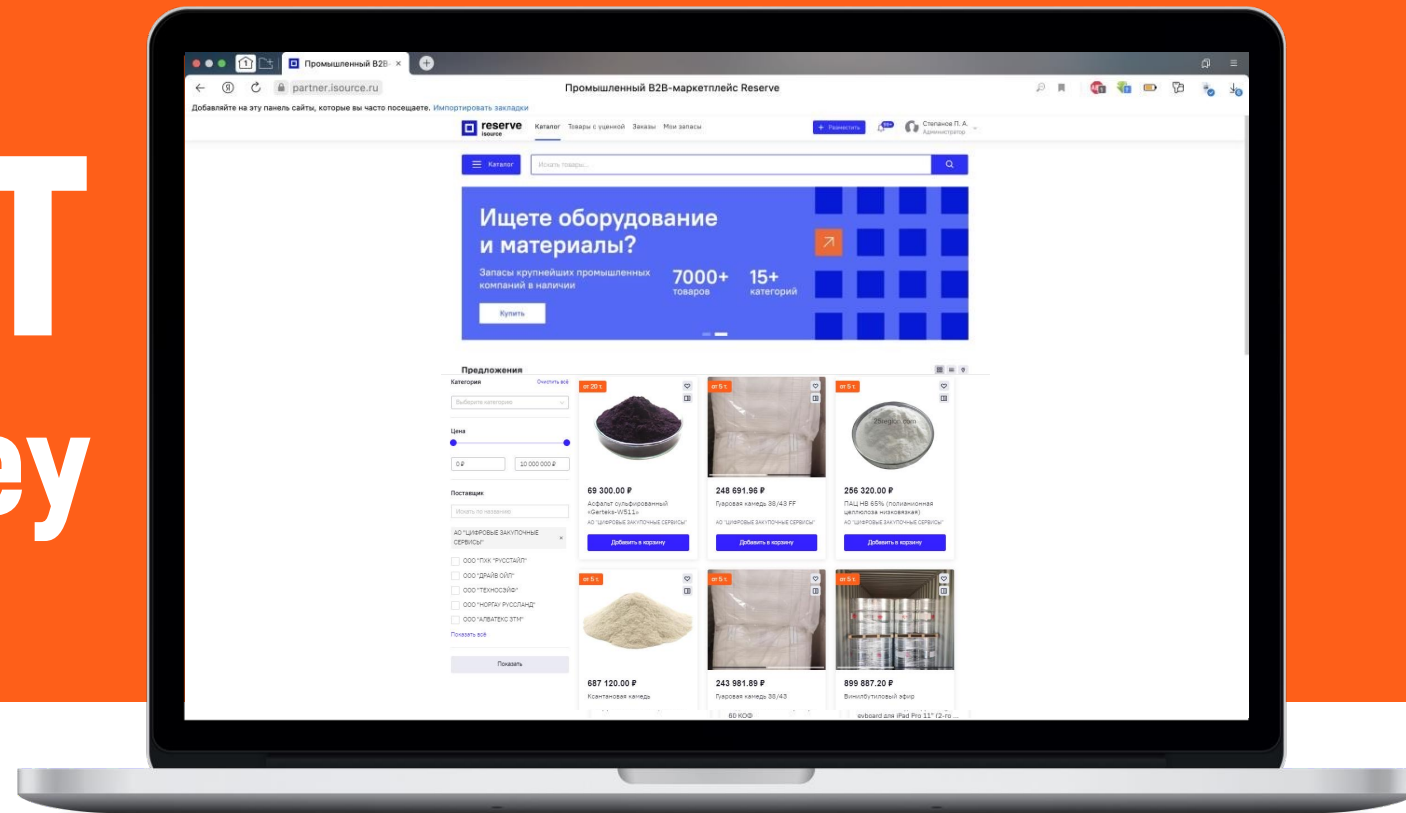


# MERCHANT customer journey



## CONTACTS

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Coordinator of the client service of the  
platform RESERVE

**Mezeshi Daniel**

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# → Seller of technological equipment, spares and components that have no analogues in Russian Federation 1

- Pass a technical audit and gets the opportunity to place their goods (or equipment) on Reserve platform

**reserve isource** Sunresin New Materials Co., Ltd  
 Sunresin New Materials Co., Ltd  
 Отчет по аудиту № 5 от 05 июня 2022 года  
 Тип аудита: Технический  
 ЗАКАЗЧИК: ООО «Газпромнефть-Снабжение» |  
 ПРОВЕРЯЕМАЯ КОМПАНИЯ: Sunresin New Materials Co., Ltd  
 МЕСТО ПРОВЕДЕНИЯ АУДИТА: Sunresin New Materials Co., Ltd  
 ИСПОЛНИТЕЛЬ: ООО TUV Thüringen Promservice |

# → Isource.Reserve's Back office in Turkey 2

- Concludes a contract for the provision of services for the sale of goods through the Reserve

**Контракт № 123000000** / **CONTRACT № 123000000**  
 SUBJECT OF THE CONTRACT  
 The Seller shall sell the Buyer listed Products specified in the Contract as an agency in accordance with Specifications, which are subject to order parcels and are an integral part of the present Contract.  
 1. PRICE OF THE GOODS, VALUE AND TERM OF THE CONTRACT  
 1.1. The price for one unit of the goods is indicated in Specifications.  
 1.2. The value of the goods ordered in Specifications is indicated in Contract Value.  
 1.3. The Contract Value reflects from the date of signing to both Parties until December 31, 2022.  
 1.4. The Contract Value of the Contract will not include the 1% - 10% cost of the Contract.

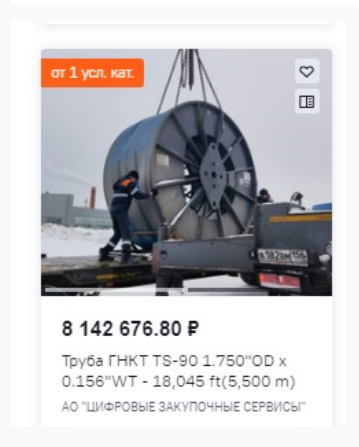
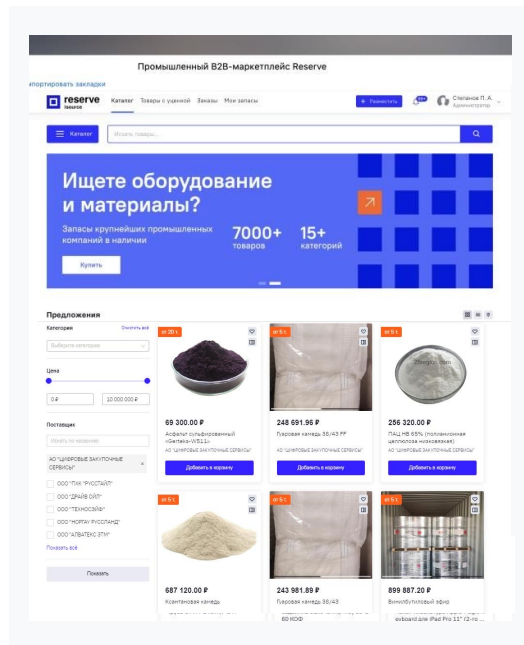
Ищете оборудование и материалы? 7000+ товаров 15+ поставщиков

→ Seller

Visit Reserve platform, in which

⦿ **45 000+** unique product positions by category

- Pipes
- Instruments
- Chemical products
- Valves
- IT equipment
- Transport
- Cable products
- ...



3

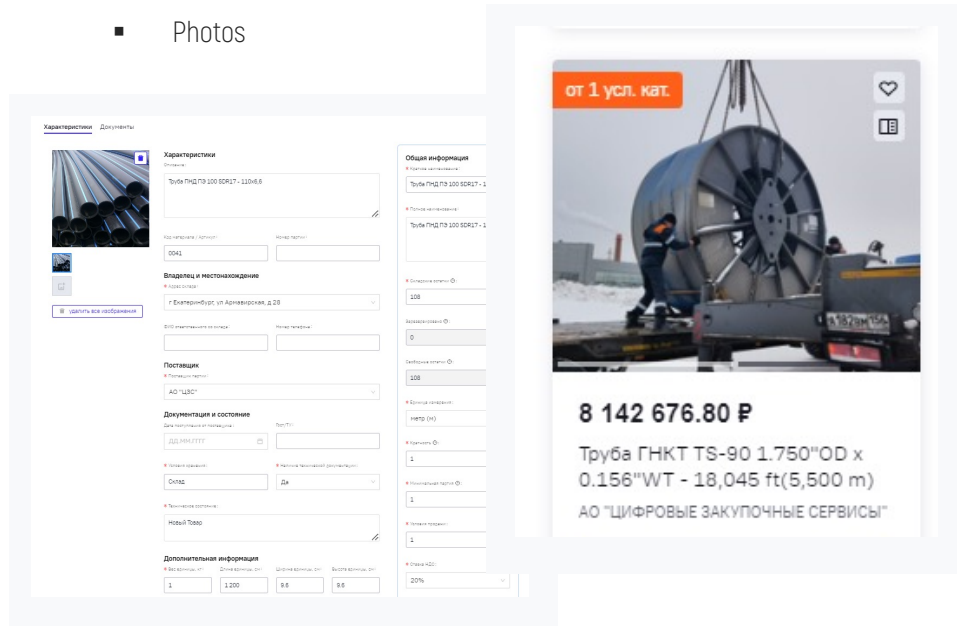
⦿ **3 500+** buyers - Russian industrial companies



## → Seller/Isource.Reserve's Back office in Turkey 4

Places information about the product in their personal account

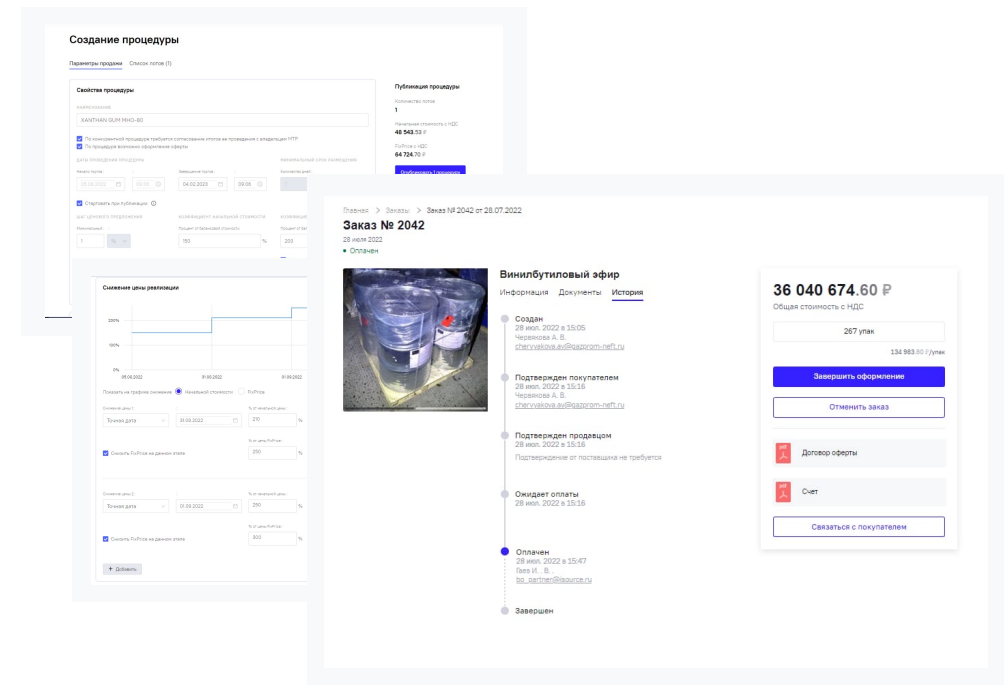
- Product name
- Technical description of goods
- Location of goods
- Quantity
- Price
- Photos



## → Seller 5

In personal account has the opportunity by himself or with Turkey back office:

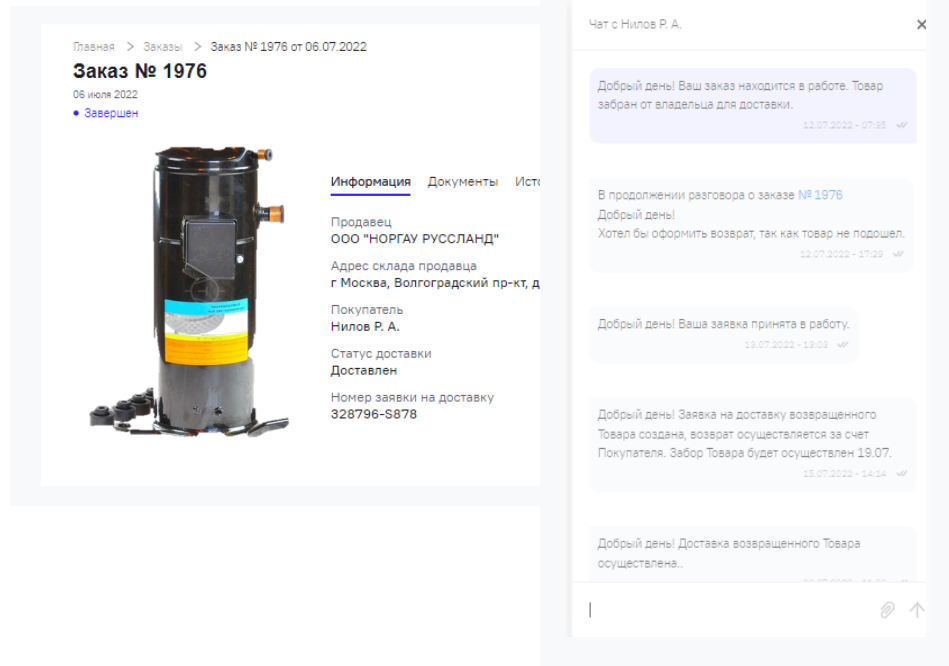
- Place goods
- Update product information
- View sales analytics



→ **Isource.Reserve's Back office in Turkey**

6

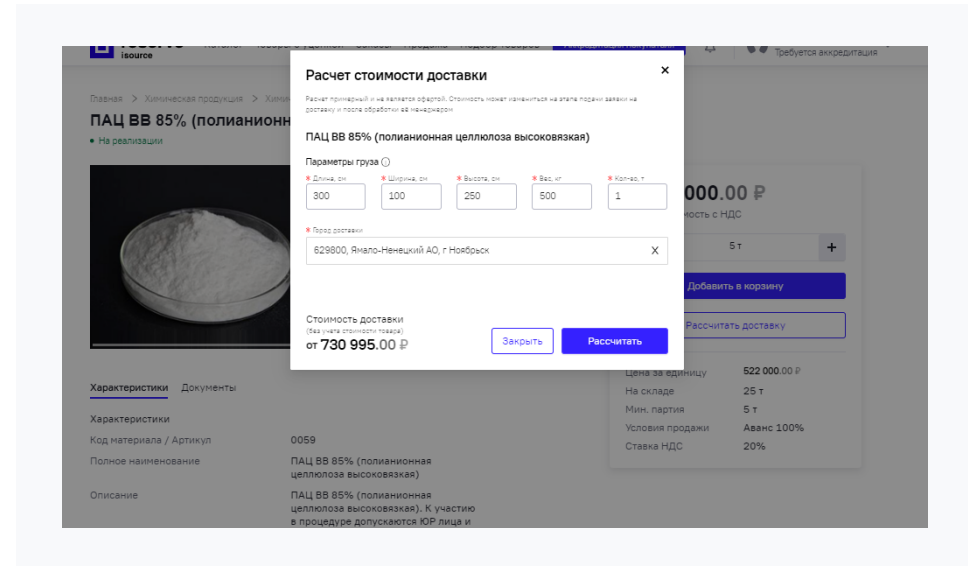
- Interacts with the buyers on all issues related to the purchase of goods



→ **Seller**

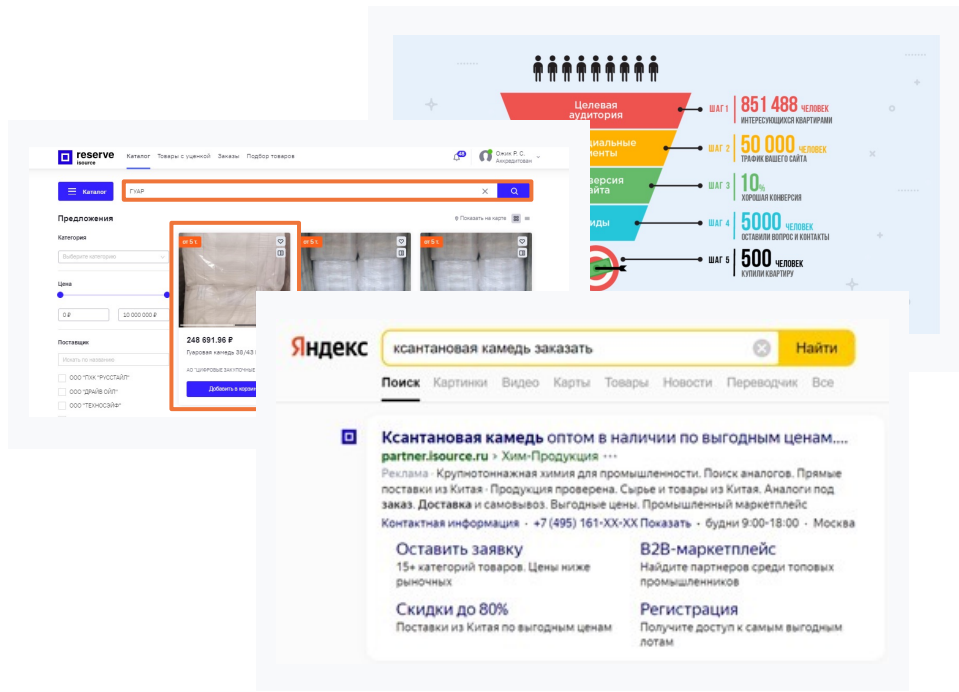
7

- In Reserve gets the opportunity to deliver the goods to the buyers in Russian Federation



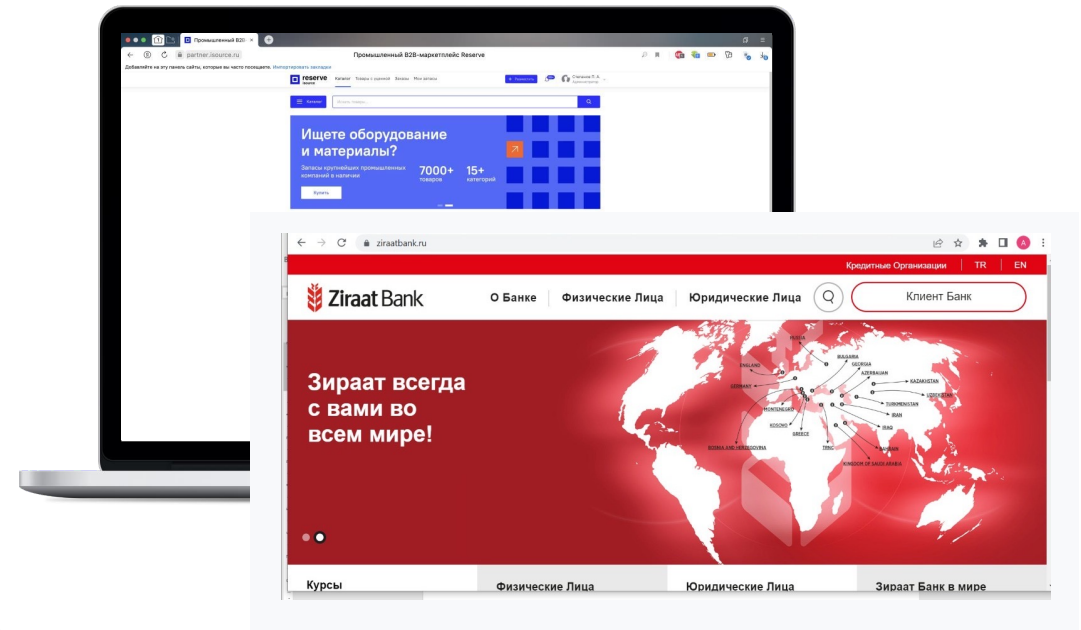
## → Isource.Reserve's Back office in Turkey 8

- Provides customer support
  - 24/7 in Turkey
  - All communications with the Russian buyers
  - Complete documentary support of selling goods



## → Isource.Reserve's Back office in Turkey 9

- After the sale of the goods to the buyer provides the necessary bank transactions of Ziraat Bank



**For relations and government**

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